



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 27, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$91,441	28
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$41,052	14
Gold Producers (\$10,000 - \$30,000)			
Graham, Mark B.	AmeriLife - Career	\$28,780	25
Concklin, Ron	Rosenberg-Concklin, Inc.	\$27,265	12
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$25,494	6
Barta, Devin M.	Barta Insurance Agency	\$22,464	7
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$21,840	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$20,479	11
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$16,106	3
Futurity First Insurance Group, Inc.		\$13,536	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,522	12
Wroblewski, Robert M.	SOS Insurance Group	\$13,387	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$12,552	3
Abadjian, Pierre	Abadjian Insurance Group	\$11,192	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$11,063	4
Clark, John W.	Senior Solutions Insurance Agency	\$10,815	9
Silver Producers (\$5,000 - \$10,000)			
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$8,748	1
Maisonet, Joseph	Maisonet Insurance Agency	\$8,448	4
Ahmed, Nur N.	Ahmed Insurance Agency	\$8,280	3
Bowes, Richard M.	Bowes Insurance Agency	\$6,948	1
Maisto, Stephen	Senior Health Solutions	\$6,692	3
Heller, Mark	Heller Insurance Agency	\$6,454	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,443	2
Bowes, Barbara N.	Bowes Insurance Agency	\$6,390	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$5,933	12
Ahlbum, Tim	Health Coverage Solutions	\$5,280	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,255	4



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

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September 27, 2015

Bronze Producers (\$2,500 - \$5,000)

Contemporary Employee Plans, Inc.		\$4,512	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,295	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,260	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,187	2
Carreras, Thomas B.	Carreras Insurance Agency	\$4,128	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,852	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,851	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$3,839	2
Huberman, Richard	Huberman Insurance Agency	\$3,799	1
EPC Associates, Inc.		\$3,768	1
Malikyan, Hovannes	Malikyan Associates	\$3,768	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,768	1
Broker Connection, Inc.		\$3,764	1
World Wide Coverage Corp.		\$3,764	1
Bershad, Stanton M.	Bershad Insurance Agency	\$3,652	1
Centerstone Insurance & Financial Svcs.		\$3,647	1
Finkelstein, Lynn	Finkelstein Insurance Agency	\$3,636	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,623	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,576	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,563	1
Moss, Stuart E.	Moss Insurance Agency	\$3,479	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,420	1
Rapini, Duane M.		\$3,396	1
Yager, Gary J.	Yager Insurance Agency	\$3,276	1
Chacon, Cesar	The Insurance Hub	\$3,264	1
Springer, David G.	Springer Insurance Agency	\$3,196	1
Cabrera, Ariel	Cabrera Insurance Agency	\$3,108	1
Burke, April L.	Burke Insurance Agency	\$3,096	1
Bowes, Richard	Bowes Insurance Agency	\$3,084	1
Moraski, Matthew B.	Moraski Insurance Agency	\$3,084	1
Fey, Robert	Fey Insurance Agency	\$3,059	1
Graham, Carter	Shoreline Financial	\$2,976	1
Kruman, Mark S.	Kruman Insurance Agency	\$2,976	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,932	1
Stanton, David R.	Gateway Insurance, Inc.	\$2,927	1
Reid, Sheldon H.	Reid Insurance Agency	\$2,925	3
Sutton, Emil C.	Sutton Insurance Agency	\$2,904	1
Edwards, Jackson IV	Edwards Insurance Agency	\$2,880	1
Premier Senior Marketing, Inc.		\$2,867	2
Schoeck, Edward D.	Schoeck Insurance Agency	\$2,844	1
Wohl, Gregory	Wohl Insurance Agency	\$2,844	1
Empower Brokerage, Inc.		\$2,820	1
Fage Marketing Sales, Inc.		\$2,820	1
Secure West Insurance Marketing		\$2,748	1
Buck, James L.	Buck Insurance Agency	\$2,676	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,592	2
Woods, Judith L.	Woods Insurance Agency	\$2,567	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 27, 2015

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU ChFC	\$21,840
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$14,628	Stevens, Ray	\$10,353
Camps, Jeffrey	\$11,304	Mangini, Nicholas L.	\$10,200
Shaw, Martin L. III	\$10,474		

Silver Producers (\$5,000 - \$10,000)

Gratzon, Peter	\$9,396	Bowes, Richard M.	\$6,948
Sachs, Kerry	\$8,940	Rudd, Henry	\$6,924
Elfrink, Priscilla	\$8,760	Abbatiello, Vincent	\$6,624
Nordstrom, Timothy W.	\$8,748	Heller, Mark	\$6,454
Graham, Christopher N., CLU	\$8,639	Bowes, Barbara N.	\$6,390
Lobdell, Deborah H.	\$8,484	Palmer, Casey V.	\$5,722
Branch, Beth	\$8,160	Davis, Karen L.	\$5,663
Catron, Edward A.	\$7,416	Chard, Dani L.	\$5,147

Bronze Producers (\$2,500 - \$5,000)

Lauer, Deborah	\$4,908	Jedlicka, George T.	\$3,764
Rashkin, James A.	\$4,512	Wilson, Marion E.	\$3,764
Dworkin, Earl D.	\$4,295	Maisto, Stephen	\$3,720
Barta, Devin M.	\$4,272	Spizzuco, Samuel	\$3,708
Jacobs, Douglas M.	\$4,260	Bershad, Joyce	\$3,652
Rosati, Lisa	\$4,226	Dillow, David S.	\$3,647
Amrom, Michele	\$4,128	Finkelstein, Lynn	\$3,636
Payant, Thomas A.	\$4,044	Delauter, Kenneth R. Jr.	\$3,623
Brown, Matthew	\$4,003	Taddei, Theodore R. Jr.	\$3,564
Lembcke, Julia G.	\$3,996	Ulayyet, Fred M.	\$3,563
Evans, Dianne E.	\$3,983	Grenald, Shannicka A.	\$3,479
Concklin, Todd C.	\$3,900	Ortez, Philip B. Jr.	\$3,420
Cheek, Steven J.	\$3,852	Moss, Nina R.	\$3,396
Fingeret, Benjamin W.	\$3,851	Pala, John P.	\$3,396
Huberman, Richard	\$3,799	Zum Tobel, Marc G.	\$3,359
Ahmed, Nur N.	\$3,768	Jaffe, Joseph A.	\$3,312
Friedman, Michael D.	\$3,768	Deross, William P.	\$3,276
Mager, Alexander M.	\$3,768	Franco, Salvador	\$3,276
Malikyan, Hovannes	\$3,768	Hall, Tiffany	\$3,276
Padova, Scott T.	\$3,768	Rapini, Duane M.	\$3,276
Rosen, Paul J.	\$3,768	Yager, Gary J.	\$3,276



Writing Agents

Combined Health/Life

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Bronze Producers (\$2,500 - \$5,000)

Laughlin, James A.	\$3,264	McGregor, Iyan L.	\$2,880
Springer, David G.	\$3,196	Chevrier, Alain G.	\$2,844
Selinger, William S.	\$3,191	Colpitts, Walter W.	\$2,844
Bono, Peter F.	\$3,188	Kempler, Gary S.	\$2,844
Lemar, Fred W. Jr.	\$3,168	Kilgore, Adam W.C. Jr.	\$2,844
Cabrera, Ariel	\$3,108	Langholtz, Eric	\$2,844
Webb, Carlyle	\$3,108	Maragni, Martin P.	\$2,844
Gintel, Jay R.	\$3,096	Moore, Daniel	\$2,844
Bowes, Richard	\$3,084	Saylor, Dexter R.	\$2,844
Creek, Carson W.	\$3,084	Vanhoesen, Curtis	\$2,844
Daenzer, Christopher	\$3,084	Ziadeh, Abedel N.	\$2,844
Fey, Robert	\$3,059	Russell, David R.	\$2,820
Revilla, Oscar	\$3,012	Smith, Gary S.	\$2,820
Reynolds, Alan	\$3,011	Robbins, Chad A.	\$2,748
Goldstein, Lawrence	\$2,976	Vickers, Jordan	\$2,712
Kruman, Mark S.	\$2,976	Cornett, Joshua	\$2,688
Aronowitz, Donald J.	\$2,932	Buck, James L.	\$2,676
Stanton, David	\$2,927	Hollinger, Cynthia A.	\$2,676
Jennings, Mark	\$2,916	Griffith, Mark W.	\$2,671
Sutton, Emil C.	\$2,904	Woods, Judith L.	\$2,567